



RESIDENTIAL REAL ESTATE

The Jills® Named No.1 Coldwell Banker® Team Worldwide

Team surpasses half a billion in sales for second year in a row

MIAMI (February 23, 2015) — Coldwell Banker named The Jills® the No.1 sales team worldwide last week for the fourth consecutive year. The Jills®, who have been named the No. 1 real estate team by the *Wall Street Journal* across all brokerages in America by *REAL Trends* for the past two years, have closed more than a billion in sales the past two years alone.

In December, they closed over \$55 million in property sales, with the sale of combined Units #3602, #3603 and #3604 in the Continuum for \$27.5 million and selling a major Hollywood star's home, pushing them over the half a billion mark for the year. In 2014, The Jills were involved in 10 transactions over \$10 million and two over \$20 million, including the sale of 30 Star Island for \$28.14 million. The total number of transactions sides was 105, with nearly half of them being sales of luxury condominiums. The Jills market the largest inventory of exceptional luxury residences in South Florida's most elite enclaves such as Star Island, Fisher Island, Indian Creek Island, the Sunset Islands, La Gorce Island, Palm and Hibiscus Islands, Venetian Islands, North Bay Road, Golden Beach, Miami Beach, Gables Estates and Tahiti Beach.

"Reaching a half-billion in sales volume even once is a tremendous accomplishment, but I'm not surprised that The Jills have done it two years in a row," said Clark W. Toole, president of [Coldwell Banker Residential Real Estate](#) in Florida. "Their passion, dedication, work ethic and connections are unmatched."

"The past year was exciting for our entire team. We closed several huge transactions, one of which was the most challenging of my career," said Jill Eber of The Jills. "We put all of our time and energy into giving our clients the best representation possible for the best possible outcome."

As the leading luxury real estate agents in South Florida and Miami Beach, The Jills have sold more than \$2.8 billion in real estate since 2005. They have been named Florida's No. 1 team for 12 consecutive years by [Coldwell Banker Residential Real Estate](#), and were named the No. 1 residential real estate sales team in America by *REAL Trends* in 2012 and 2013 as reported by *The Wall Street Journal*. Their expertise and knowledge of the luxury market has helped The Jills achieve record-shattering sales, including the sale of the Versace Mansion and the highest recorded sale in Miami ever, the \$47 million 3 Indian Creek.

The Jills team, which includes Jill Hertzberg, Jill Eber, Felise Eber, Danny Hertzberg and Hillary Hertzberg have been trendsetters in the luxury real estate market using innovative, targeted marketing strategies, which showcase their luxury properties via digital, web, print and advertising vehicles consistently reaching the desired results for their clients locally, nationally and internationally.

“Surpassing the half a billion milestone again is a true testament of the hard work of our entire team. Working with our families is a great privilege, especially when we all share in the same passion and dedication to provide the highest level of service to luxury real estate buyers and sellers,” said Jill Hertzberg.

The Jills ability to attract extensive media exposure as luxury real estate experts nationally and internationally, along with their extensive inventory and a client list that includes celebrities, Fortune 500 executives, diverse international clientele and long-time Miami Beach residents benefits both buyers and sellers in the South Florida real estate market.

Coldwell Banker Residential Real Estate in Florida is a leading full-service residential real estate company with more than 80 offices and 4,900 sales associates serving the communities of Central Florida, Palm Beach, Southeast Florida, Southwest Florida and Tampa Bay. Worldwide, the Coldwell Banker network includes 3,100 offices with over 85,000 sales associates spanning 50 countries. Every day, properties listed and marketed by Coldwell Banker Residential Real Estate are exposed to 16 million buyers on more than 725 high-traffic websites. For more information or to view local listings, visit FloridaMoves.com. Coldwell Banker Residential Real Estate in Florida is a subsidiary of NRT LLC, the nation’s largest residential real estate brokerage company.

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